

Product Manager - Procurement/Merchandising

Valiant Products Corporation is looking for a Product Manager that has a successful track record in the hospitality industry with vendor relationship management and strong negotiation skills.

Our Merchandising department works to support our sales staff by developing and maintaining vendor/product programs to maximize Company revenues and gross profits. The merchandising department is the Company's expert resource for product/vendor knowledge and problem resolution for assigned Product Groups.

WHAT WE HAVE:

- A +50-year history of leadership in our industry
- Dedicated employees with longevity
- A culture of empowerment
- Financial strength
- We cultivate an environment in which our employees can grow and succeed

WHAT WE NEED YOU TO BRING:

- Integrity – our #1 Core Value!
- Procurement/Merchandising Experience +5 years
- Positive and professional attitude with high energy
- Passionate, Proactive and desire to succeed
- Professional business communication skills, both verbal and written
- Strong organization and presentation skills

KEY RESPONSIBILITIES:

- Vendor Management/Negotiation - Both Written and Verbal
- Internal Customer Support
- Annual Catalog Production
- Problem Resolution
- Cost Savings/Profit Maximization
- Source Appropriate and Innovative Products

DESIRED SKILLS:

- Proficient using MS Excel
- Superior negotiating skills
- Excellent written and oral communication skills
- Self-motivated and self-directed
- Excellent analytical skills
- Willingness to learn proprietary software
- Ability to work in a fast paced environment

BENEFITS: We offer a full benefit package

If you feel you are one of those “right” people, please send us a resume - and be prepared to tell us why you feel that way!

[**Click here to Apply**](#)